

**INTERNATIONAL PRACTICAL SHOOTING  
CONFEDERATION**

**Corporate Identity Nr 802512-7765**

**AUDITED FINANCIAL STATEMENTS FOR THE PERIOD**

**1 JAN 2019 – 31 DEC 2019**



# AUDITOR'S REPORT

To the General Assembly of International Practical Shooting Confederation  
Corporate identity number 802512-7765

## Report on the annual accounts

### Opinions

We have audited the annual accounts of International Practical Shooting Confederation for the year 2019.

In our opinion, the annual accounts have been prepared in accordance with the Accounts Act and present fairly, in all material respects, the financial position of International Practical Shooting Confederation as of 31 December 2019 and its financial performance for the year then ended in accordance with the Accounts Act.

We therefore recommend that the General Assembly adopts the income statement and balance sheet.

### Basis for Opinions

We conducted our audit in accordance with International Standards on Auditing (ISA) and generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the "Auditor's Responsibilities" section. We are independent of International Practical Shooting Confederation in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

### Other matter

The audit of the annual accounts for the year 2017-11-23 -- 2018-12-31 was performed by another auditor who submitted an auditor's report dated 5 September 2019, with unmodified opinions in the Report on the annual accounts.

### Responsibilities of the Board of Directors

The Board of Directors is responsible for the preparation of the annual accounts and that they give a fair presentation in accordance with the Accounts Act. The board of Directors is also responsible for such internal control as they determine is necessary to enable the preparation of annual accounts that are free from material misstatement, whether due to fraud or error.

In preparing the annual accounts, the Board of Directors is responsible for the assessment of the company's ability to continue as a going concern. They disclose, as applicable, matters related to going concern and using the going concern basis of accounting. The going concern basis of accounting is not applied if decision has been taken to discontinue the operations.

### Auditor's responsibility

Our objectives are to obtain reasonable assurance about whether the annual accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of

assurance, but is not a guarantee that an audit conducted in accordance with ISAs and generally accepted auditing standards in Sweden will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual accounts.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the annual accounts, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of the company's internal control relevant to our audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting in preparing the annual accounts. We also draw a conclusion, based on the audit evidence obtained, as to whether any material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the annual accounts or, if such disclosures are inadequate, to modify our opinion about the annual accounts. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the annual accounts, including the disclosures, and whether the annual accounts represent the underlying transactions and events in a manner that achieves fair presentation.

We must inform the Board of Directors of, among other matters, the planned scope and timing of the audit. We must also inform of significant audit findings during our audit, including any significant deficiencies in internal control that we identified.

## Report on other legal and regulatory requirements

### Opinions

In addition to our audit of the annual accounts, we have also audited the administration of the Board of Directors of International Practical Shooting Confederation for the year 2019.

We recommend to the General Assembly that the members of the Board of Directors be discharged from liability for the financial year.

### Basis for Opinions

We conducted the audit in accordance with generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the "Auditor's Responsibilities" section. We are independent of International Practical Shooting Confederation in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

### Responsibilities of the Board of Directors

The Board of Directors is responsible for the company's organization and the administration of the company's affairs.

### Auditor's responsibility

Our objective concerning the audit of the administration, and thereby our opinion about discharge from liability, is to obtain audit evidence to assess with a reasonable degree of assurance whether any member of the Board of Directors in any material respect:

- has undertaken any action or been guilty of any omission which can give rise to liability to the company, or
- in any other way has acted in contravention of the Companies Act, the Accounts Act or the Articles of Association.

Our objective concerning the audit of the proposed appropriations of the company's profit or loss, and thereby our opinion about this, is to assess with reasonable degree of assurance whether the proposal is in accordance with the Companies Act.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with generally accepted auditing standards in Sweden will always detect actions or omissions that can give rise to liability to the company, or that the proposed appropriations of the company's profit or loss are not in accordance with the Companies Act.

As part of an audit in accordance with generally accepted auditing standards in Sweden, we exercise professional judgment and maintain professional scepticism throughout the audit. The examination of the administration and the proposed appropriations of the company's profit or loss is based primarily on the audit of the accounts. Additional audit procedures performed are based on our professional judgment with starting point in risk and materiality. This means that we focus the examination on such actions, areas and relationships that are material for the operations and where deviations and violations would have particular importance for the company's situation. We examine and test decisions undertaken, support for decisions, actions taken and other circumstances that are relevant to our opinion concerning discharge from liability. As a basis for our opinion on the Board of Directors' proposed appropriations of the company's profit or loss we examined whether the proposal is in accordance with the Companies Act.

Stockholm 2020

Grant Thornton Sweden AB

Johan Andersson  
Authorized Public Accountant

## STATEMENT OF REVENUES AND EXPENSES (EUR)

		<b>2019</b>	<b>2018</b>
Membership and sanctioning fees		413 405	257 299
Sponsorship	(Note 2)	212 408	120 621
	<b>SALES</b>	<b>625 813</b>	<b>377 920</b>
Office Rent	(Note 3)	-4 497	-14 074
Travel	(Note 4)	-111 308	-76 145
Meetings	(Note 5)	-20 017	-35 953
Sponsorship	(Note 6)	-117 789	-56 919
Exhibitions	(Note 7)	-34 935	0
Office Related Costs	(Note 8)	-23 213	-22 124
IT		-24 731	-10 563
Audit and Accounting	(Note 9)	-17 896	-17 985
Consulting	(Note 10)	-38 765	-2 228
Membership Fees	(Note 11)	-3 665	-4 218
Bank Costs		-4 211	-2 867
Salaries and Board Fees	(Note 12)	-82 988	-125 658
	<b>COSTS</b>	<b>-484 015</b>	<b>-368 734</b>
	<b>PROFIT</b>	<b>141 798</b>	<b>9 186</b>
	<b>AGIO</b>	<b>20 245</b>	<b>628</b>
	<b><u>NET PROFIT</u></b>	<b><u>162 043</u></b>	<b><u>9 815</u></b>

## STATEMENT OF FINANCIAL POSITION (EUR)

		2019-12-31	2018-12-31
<b>ASSETS</b>			
Receivables	Prepaid Salary Tax	44	138
	Prepaid Costs	2 064	0
Liquid Assets	Cash in bank <sup>(Note 13)</sup>	656 785	458 752
	<b><u>TOTAL ASSETS</u></b>	<b><u>658 893</u></b>	<b><u>458 890</u></b>

## LIABILITIES AND EQUITY

Equity	IPSC Patron Fund <sup>(Note 14)</sup>	411 077	383 966
	Retained Earnings	171 857	9 815
Debt	Accrued Expenses <sup>(Note 15)</sup>	75 959	65 109
	<b><u>TOTAL LIABILITIES AND EQUITY</u></b>	<b><u>658 893</u></b>	<b><u>458 890</u></b>

## FOOTNOTES TO IPSC FINANCIAL STATEMENT 2019

- Note 1           **Accounting principles** The financial statements have been prepared in accordance with BFNAR 2017: 3 on annual financial statements.
- The association has no collateral or other obligations.
- Note 2           **Sponsorship** Received donations and sponsorships under the official IPSC advertising and sponsorship program and from IPSC partnerships with global brands.
- Note 3           **Office Rent** Cost for renting a visiting office located in Bunyola, Mallorca, Spain during 2019.
- Note 4           **Travel** Travel and lodging costs for IPSC during meetings, Level 4 and Level 5 matches, seminars, classes, exhibitions and conferences.
- Note 5           **Meetings** Meeting costs for IPSC.
- Note 6           **Sponsorship** Sponsorships of matches Level 4 and Level 5.
- Note 7           **Exhibitions** Costs for exhibition booths and participation at the 2019 IWA Outdoor Classics International Trade Fair in Nürnberg, Germany and at the 2019 Sport Accord Convention in Gold Coast, Australia.
- Note 8           **Office Related Costs** All costs for running visiting office in Mallorca including shipment, internet, phone, IT etc.
- Note 9           **Audit and Accounting** Refers to payments to Grant Thornton for auditing the year 2019, to Thunder AB for bookkeeping/consulting during 2019.
- Note 10           **Consulting** Costs for services rendered concerning Swiss legal counseling and organization of sports.
- Of which payments to closely affiliated parties**
- Olga Kuznetsova   EUR 22 000
- Note 11           **Membership Fees** IPSC is a member of World Federation of Shooting Sports and The National Shooting Sports Foundation.
- Note 12           **Board Fees**
- Vitaly Kryuchin   EUR 36 000  
Dino Evangelinos   EUR 34 988 (Mr Evangelino's Board Fees include part of 2018)  
Roland Dahlman   EUR 12 000
- Note 13           **Cash in Bank** The basket of currencies held in the IPSC Bank accounts in Sweden (Skandinaviska Enskilda Banken) was on the 31<sup>st</sup> of December 2019 distributed as;
- |     |         |
|-----|---------|
| SEK | 57 104  |
| CAD | 448 539 |
| EUR | 190 745 |
| USD | 171 262 |
- Note 14           **IPSC Patron Fund** The IPSC Patron Fund originates from transfers from the old "Development Fund" in the old IPSC entity of 567 960 CAD during the period from 2017-12-20 to 2017-12-29. During 2019 two new Patrons have expressed generosity and donated.
- Note 15           **Accrued Expenses**
- |                         |        |
|-------------------------|--------|
| Auditing and Accounting | 14 625 |
| Board Fee               | 12 000 |
| Consulting              | 3 670  |
| IT                      | 3 913  |
| Salary Taxes            | 752    |
| Sponsorship             | 41 113 |

## **THE YEAR 2019 - COMMENTS AND HIGHLIGHTS**

IPSC is a nonprofit sports organization registered in Sweden (Ideell förening).

During the year, IPSC has closed down a visiting office located at Herengracht 562 in Amsterdam, The Netherlands. A new visiting office located in the village of Bunyola in Mallorca, Spain has been established.

IPSC was officially granted Observer Status by the Global Association of International Sports Federations (GAISF) Council when it convened 27 October 2019.

One World Championship and three Continental Championships were held;

- Rifle World Shoot, Karlskoga, Sweden
- Australasian Handgun Championship, Lipa City, Philippines
- European Handgun Championship, Belgrade, Serbia
- Latin American Handgun Championship, Buenos Aires, Argentina

IPSC was represented by an official delegation and was official exhibitor at the 2019 IWA Outdoor Classics International Trade Fair in Nürnberg, Germany and at the 2019 Sport Accord Convention in Gold Coast, Australia.

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On behalf of the IPSC Executive Council

Vitaly Kryuchin

President

Roland Dahlman

Treasurer

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